

CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Public Works - Fleet Services

Vendor Name: Dobbs Equipment LLC

Address: 3005 Hanson St, Ft. Myers, FL 33916

Phone: 239-334-3627 E-Mail: karl.ross@dobbsequipment.com

Price: \$ 24,000.00 Account: 516-30511-534120-30 (Outside services) Fund: Fleet ISF

Description of item to be procured:
Repairs and maintenance of John Deere Construction Equipment

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

This vendor is the only authorized John Deere construction equipment dealer in the City of Cape Coral, Florida area.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

There are other vendors in the area that repair heavy equipment. However, they are not authorized for John Deere equipment. Dobbs is the only vendor in the southwest Florida area that can provide John Deere factory-trained technicians and OEM parts. This ensures that quality repairs are performed with quality parts.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Fleet Management will continue to research dealers and equipment repair companies that can offer timely, quality repairs and parts for John Deere branded equipment.

Department Fleet Manager's Signature: AJ FORBES Date: 10/10/2023

Department Interim PW Deputy Director's Signature: Dana Grant Date: 10/11/2023

Department Public Works Director's Signature: _____ Date: _____

Approval: Procurement Manager Wanda Roop (not to exceed \$50,000.00) Date: 10/19/23

Approval: City Manager _____ (not to exceed \$100,000.00) Date: _____

Council authorization required if exceeding \$100,000.00

Revised 1/6/2020- Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019